

2022 Labor Day Membership Meeting Minutes September 5, 2022

President Report: All – Welcome to our annual Labor Day membership meeting. Today, each of our board members will give an update on their responsibilities to include plans for the off-season. I want to recognize the efforts of the board for their hard work this past year. We are very lucky to have had such a dedicated group of volunteers, including many non-board members, who donated significant time to help take what is already a great pool and club to the next level. Almost the entire board is planning to return next year, and we have a number of additional officers to be voted in this year. Julie Schuck, who has been our tennis team director for many years, is passing the torch today. She has been an invaluable member of the board who was always willing to take on extra responsibilities and we should all thank her for her service.

During the last few months, I have had two primary goals. First, I am actively working on a solution for the high dive. We have yet to find a company to fix the high dive, primarily due to insurance concerns on their behalf, but believe that the time available during the off-season will allow us to focus on this item. Second, today you are being asked to vote on a significant update to our bylaws. The board, plus Meredith Keseley and Will Fournier, put many hours into this update. We had sent out three versions of the files before, a marked up copy showing every change, including lots of grammar and formatting, a proposed new clean copy, and a file summarizing the Significant Changes. I am not going to cover every significant change but will touch on the most important ones. My primary goal for the past few years has been to set in motion activities to eliminate the CIF refund list and many of these changes relate to this goal.

Significant changes include:

- 1) If an individual fails to pay an inactive membership two years in a row, their membership is terminated and their bond is forfeited. Note that with the new \$300 bonds, their bond would have been depleted either way.
- 2) Added language indicating that if we can't find you to pay your bond back, your bond is abandoned. This will allow us to both clean up our record keeping, by not carrying outstanding debts which we likely would never have paid, and to more quickly pay back the next individuals on the CIF list.
- 3) Put into the bylaws that initiation fees are used to pay back bonds until there is no longer a CIF refund list; this is inserted to ensure that we remain focused on the goal of eliminating the CIF list
- 4) Added ability for subordinate officers to board members to receive their annual dues back

Vice President Report: Good afternoon - For the past year, my primary areas of focus as Vice President have been on renewal of our pool operations and management company contract for the 2022 swim season, execution of new insurance policies for the year for the pool facilities and our summer staff, solicitation of bids for replacement & rehabilitation of our pool white coat (or plaster surface) and lane marking tiles, and negotiations for an executed contract to have this work completed this fall. I have also worked with our Board of Directors to examine ways to improve our Board's functions and streamline our operations.

This past year we negotiated a single-season contract for Crystal Aquatics to provide pool operations and maintenance, as well as to provide lifeguard staffing, for the 2022 swim season. I served as the Board's representative liaison to Crystal Aquatics to manage the contract and to direct our guard staff & management as needed. Our contract for the 2022-2023 season with Crystal Aquatics will end in Spring 2023. If you have comments or constructive feedback on how the pool was managed this summer, or on the staffing provided by the lifeguards - feedback that would be helpful for informing next year's contract and operations - please share with the Board by emailing me at vicepresident@orangehuntingswimclub.org.

If re-elected, I will be working in partnership with the Board and with a management contract advisory committee to interview and solicit competitive bids from a number of area pool management companies this fall, for securing a contract for the 2023 swim season - or potentially a multi-year contract if the terms and price are favorable for the pool. If you are interested in serving on the advisory committee, please let one of the Board members know or email me directly.

Our club insurance policies were renewed and updated this past spring to be in effect thru the end of May 2023, at which point we will renew for the 2023 swim year. I have coordinated with, and will continue to partner with, John Zimmerman and the high dive committee regarding the high dive replacement he just mentioned - specifically as it relates to insurance coverage and staying within the grandfathered policy clause we have in effect for having a high dive at Orange Hunt. For reference, most pools in Northern Virginia have lost or given up their high dive boards due to unfavorable or restrictive insurance policy terms, and/or the consequences of scarcely any companies who can perform this type of replacement work. We will do our best to explore solutions that will allow us to replace and reinstate our high dive, to the extent we are able within Fairfax County code requirements. As John mentioned, we and the committee will have more opportunities to work on this issue in the off-season.

Regarding the pool white coat and tile rehabilitation work, the pool is due for a white coat replacement this year, after deferring for two years to ensure we had adequate budget reserves to have the work done. When completed, the bottom surface and the walls will be smoother and rehabbed to last for a number of years, especially now that we have a pool cover that protects the pool from natural debris-related chemical deterioration in the fall and winter months. Also, as mentioned before, the floor tiles along the lane lines and the wall tiles on the lane crosshairs at each end of every lane will be replaced and made smoother with the surface of the pool floor and walls. What does this mean for you??? No more "pool toe" or scrapped fingers next year! The work has been contracted to begin in the next month or so, to be completed before the colder temperatures hit. We look forward to the benefits of this needed maintenance work, to ensure that the pool is enjoyable by our membership and guests for many years to come. As our Treasurer Brian Busch will discuss, this is our club's most significant maintenance expense and requires saving up for several years. We were able to secure a contract with significantly cheaper costs than the other four contract prices we receive from other bidders. We are fortunate to have the funds to cover the required work, and we are pleased to share that we were able to negotiate a \$5,000 discount off of the final price, in spite of rapidly rising material and labor costs.

Our Secretary Lauren Barber will share more about this in a few minutes, but one additional change our board has discussed at length, and is looking to advance in the coming term, is to bolster our team of Board volunteers to help run and maintain the facility. Specifically, we will be adding a few officers who will assist and support our current Board of directors - including our Treasurer and our Maintenance Director. Recognizing the significant work and notable time required by these two members of the Board, we felt it was appropriate and necessary to adopt a similar model used by several of the other area pools to more effectively and efficiently run the operations of the pool, and assure ongoing maintenance in a sustainable manner. For maintenance, we are dividing the areas of responsibility into three groups - capital projects, pool facilities, and area grounds. We are grateful and excited that several members have responded to the Board's call for volunteers, and stepped up and offered to partner with our Board members to lead and assist in these areas. Lauren will share more details about this in her report and prior to voting on the ballot.

Speaking of ballots, I am running for re-election as Vice President for the upcoming two-year term to work in partnership with this fantastic board in 2023 and 2024. My hope and vision for the club

is the continued long-term financial health and sustainability of the pool and tennis facilities at Orange Hunt. I also hope to continue for us to recruit and build committees around each director on our Board to support the hard work each director does, and to improve our special community resource that is Orange Hunt Swim and Tennis Club for years to come. I am grateful for the opportunity to serve and work with our wonderful Board, and look forward to partnering with these fine servant leaders in the coming year. Thank you.

Treasurer Report: Good afternoon! My name is Brian Busch and I am the Treasurer. I'm completing my first full year as the Treasurer and I'm happy to report that overall, things are going very well at Orange Hunt. In my first year, I strived to increase accountability and transparency. I've ensured that all of our Board Directors have Quickbooks accounts and tailored reports so they can manage their in-season expenses and revenue. I've provided monthly reports to the Board to also provide some regular transparency in Treasurer operations. Overall, I feel like the financial health of the pool is well understood by the Board, as well as their individual contributions to our collective financial health.

When we did the budget in November, I requested that our Directors be very conservative with their income and liberal with their expenses, hopefully setting up a "worst case" scenario for this season. I am happy to report that, as of Friday, we hit our revenue goal for this season, and are currently sitting at 100.4% of our projected revenue. We still have our last deposit for the season that will go in after the pool closes, so we will continue to increase our revenue.

Our exercise to over-project our expenses also paid off, and we are currently only at 81% of our planned expenses. These expenses include investments in chairs, tables, and umbrellas, additional maintenance projects like fixing the tetherball area and upgrading the WiFi, and many other minor maintenance projects we undertook at the beginning of the season. We still have some maintenance projects we want to get after in the off-season so we will definitely be increasing our expenses, but we will still come in under our expense budget.

In a specific change from last year, we increased our volunteer fee \$50 in an effort to bring in additional volunteers. In 2021, we refunded approximately 33% of the volunteer fees. This year, as of Saturday, I have written checks for 58% of our volunteer fees, with the fall clean up day still to come. This is a fantastic change from last year, and it shows in how well the pool looked going into the season, all the fun events we've had this year, and how smoothly Individual All Stars went in July! Thank you to everyone that volunteered this year!

Our successful year is allowing us to do what we promised last year - the white coat. We were planning to do the white coat as long as we could afford it, but this great season set us up to be in a stronger-than-anticipated position at the end of the season, making this large capital maintenance expense much easier to pay for.

Overall, we are currently in a strong financial position going into the off season. There are still many major projects we want to get after that will require a lot of effort to save and plan for like the high dive, the tennis courts, and the parking lot. We will continue to work to get after these projects in the upcoming seasons.

Secretary Report: Hello! My name is Lauren Barber, and I am the Secretary on the Board of Directors. It's my job to manage our documents and tasks. I take a lot of notes and send reminders to make sure things get done! I've assisted on various projects as needed, like our volunteer signups and security cameras. Today my job is to run our election. You've just met many of our incumbents who are running for re-election. We noticed this year, that a few Board positions are much more work than others. In order to find some balance, and even more so to decrease Director burn out, we have decided to expand the Maintenance role into 3 people and roles. You'll see Chris Bing, Ryan Yanchuleff, and Amit Khosla on the ballot as Maintenance Officers. They will share the job by

dividing it into three parts, Capital Improvement Projects, Facilities, and Grounds. We are excited to see this team work together to make our pool look even better!

The job of Treasurer is also a significant undertaking, so we are excited to have Nick Popp join us as a Finance Officer to assist Brian with the day to day money operations. I also want to acknowledge my gratitude to Julie Schuck for her invaluable help on the Board for many years. She has always helped with a variety of special projects and she will be missed! While we will miss her, we are also excited to welcome John Zimmer as our new Tennis Director. The last and most important thing on the ballot is the vote on the Bylaw changes that John Zimmerman, our President talked about. Thank you again to our loyal and helpful members! It's been a fantastic pool season and we are grateful for your support of our beloved community pool.

Membership Report: Thank you for your patience as I learned the role of membership chair this year. For this year we added 12 new permanent members which brought us to 180 permanent members. We also had 126 associate members and 4 August-only members. Over the winter I will be working on how to help members navigate Member Splash better. Thank you.

Social Report: This was a fun summer to be at Orange Hunt Swim Club!

We hosted several, well attended events this summer:

1. 3 Adult Pool Parties
 2. Middle School and High School Pool Parties
 3. First ever Elementary School Pool Party
 4. End of School Year Ice Cream Giveaway
 5. Last Day of School Wine Tasting
 6. First ever Chili Cook-off with some outstanding chili
 7. First even Pie Tasting Contest with some delicious pie to sample
 8. The Fourth of July weekend started off with Mimosas By the Pool, generously donated by our resident Wine Lady
 9. All Day Fourth of July Party with games and prizes every hour, including the soda toss in the deep end and the splash contest
 10. Sunday Night Trivia for kids and for families
 11. Christmas Eve in July
 12. PoOlympics, first week in August
 13. Float Nights with Root Beer Floats
 14. Bake Sale Labor Day weekend
- Our helpful volunteer coordinated a few food trucks for us, intentionally chosen so as to not compete with our Shark Shack offerings but were a great way to have dinner at the pool without cooking.
 - Pavilion rentals were a great source of income for the pool: the rental fee is less than any local party rental, and it is an easy way for pool members to host events. There were more than 25 private pavilion rentals this summer.

There are many volunteers to thank for numerous hours of helping make these activities happen, so I thank you for your creativity and for your time.

A big thank you to our resident DJ Perry Dunbar who donated his time and enthusiasm to bringing awesome music and entertainment at many of our events.

Thank you to the volunteers who have stepped up to take a greater role with the Social Board Committee next summer: Ellen Dreyer and Ryan Barber. I plan to stay on for another term, so the three of us will work together to plan a really fun summer at the pool for next year.

These social activities at the pool are of high value: our pool offers more than just a place to cool off -- the pool provides the space to connect with one another, and to make meaningful social

connections. By spending our afternoons together here at the pool, we strengthen the bonds in our community.

It also breeds the spirit of volunteerism -- look at what our community pulled off with the All-Stars Event in late July!

We are fortunate to have one another in this community.

Communications Report: Thank you to our sponsor committee, and new sponsors! We will hold onto the banners for next year for those sponsors who choose to return. We will begin reaching out to sponsors for the 2023 season in February/March.

Use the Facebook Member Group as a way to stay connected in the off season! It's a great way to stay in touch with friends made over the summer.

There will not be a weekly email in the off-season. Typically, a monthly email, or communication highlighting important information will be sent out on a necessary basis until early 2023 when we prepare for the next season.

Maintenance Report:

2022 Season Repairs:

1. New Grills purchased and built
2. Tree and wood removal
3. Baby pool pump replacement

'22-'23 Off-season task list:

1. Fall Clean-up, Sunday Oct, 9
2. Pavilion Roof repairs
3. Furniture Order (more blue chairs)
4. New White-coat installation
5. Irrigation drain repair (stone installation to prevent future erosion)
6. ceiling fan replacement in guard shack
7. new bathroom doors
8. water bottle refill station installation
9. Parking Lot repair estimate/plan
10. shark shack sink

Adding two new Maintenance Director positions:

1. Grounds Maintenance, Ryan Yanchuleff
2. Facilities Maintenance, Amit Khosa
3. Capital Improvements, Chris Bing

Concessions Report: Huge thank you to everyone for supporting the Shark Shack with your dollars, your hours, or both!

We started the season with the philosophy that if we have to touch it, we're not going to serve it because we don't have a sink and we can't meet the minimum food service safety standards, but we still managed to make pizzas, quesadillas, jamaican beef patties, 2 types of mac & cheese cups, and cups of noodles! We had ice cream and choco tacos, candy for days, sodas, gatorades and Arnold Palmers.

We were able to pay 5 different teens to work in the Shack, and out of the 98 scheduled days for the pool to be open, we were open for 78 - thanks to volunteers and our amazing teens.

Some of the goals for next year include finding an assistant - the Shark Shack requires a daily touch from someone because of the money involved, training of volunteers, and keeping appropriately stocked. We hope to continue to hire 16 year olds (or older) - with minimum wage now \$11 an hour, we have some real expectations about what staff members should be doing with their time in the Shack. We'd also love to get a sink, so we can clean the slushie machine on site - it's a sell out every time we make them, but currently the parts have to be taken home to be cleaned, so being able to clean it on site AND have water available to make the mix would be a huge help.

We do plan to keep the limited menu for 2023, and continue to make it easy to volunteer in there. We're always open to suggestions. When the supply chain issues interrupted our supply of pizzas and quesadillas, you kept supporting us through the end of the summer, and for that, we are truly thankful! See you next summer!

Swim Team Report: Coaching Staff of Ben Sharrer (head), Nick Sharrer (assistant), Brady Dasher (assistant), and Charlotte Grieve (assistant) + Grace McEvoy as head MiniShark coach + a team of Orange Hunt teens who served as lane and mini-shark coaches.

All were fairly new to their respective roles, but highly qualified. We were SO proud of the growth we saw in them as coaches and proud for the job they did coaching our large team!

BY THE NUMBERS:

- Master's Swim, 22 participants
- Swim Team, 181 participants
 - NVSL, Division 4 (we won't know where we are for the 2023 Season until March 2023)
 - Record of 4-1 but had the highest number of overall points in Division 4
 - This was a successful year from a competitive standpoint, but our focus is on team development, relationships, and fun. This stayed our focus and will remain our focus moving forward!
- Transitional Sharks and Mini Sharks, 46
- Team Records - 3 relay records and 4 individual records:
 - 8&U 25 Fly, Chase Charnoubi, 18.78, June 27, 2022
 - 13-14 breast, Jadon Yonas, 33.01, July 23, 2022
 - 15-18 100m IM, Andrew Bolz, 59.52, July 23, 2022
 - 15-18 50m Backstroke, Andrew Bolz, 26.89, July 23, 2022
 - 100 Medly Relay, Audrey Yiengst, Caroline York, Alaura Telfer, Sydney Hergenroeder, 1:13.33, July 13, 2022
 - 8&U 100 Free Relay, Tyler Nunes, Zack Stickel, Matthew Hergenroeder, Chase Charnoubi, 1:12.26, July 13, 2022
 - 8&U 100 Medly Relay, Tyler Nunes, Zack Stickel, Matthew Hergenroeder, Chase Charnoubi, 1:25.11, July 13, 2022
- Winter Swim, 39 of 40 spots filled
- We will come in under our budget for the year...
 - Attributed to a large number of people NOT volunteering while others went above and beyond and us being fiscally conservative where we could.

One other LARGE thing we took leadership on was hosting the Individual All Star Meet. This took an incredible volunteer effort from the pool as a whole! NVSL-wide feedback was that the event was well-planned, well-run, and that our people were friendly. Sounds exactly like who we are! :) This event generated over \$5,000 in profits back to the pool and also paid for some of our tree removal and new backstroke flags for swim team! All in all, it was very beneficial for the pool, swim team, and it consolidated our reputation as a friendly, well-fun pool!

Off-season:

- finding a third rep; Next year is planned to be Laurie's last year
- hiring a new head coach (again, but we are so thankful for Ben's leadership this season)
- getting set up for the season!
- planning for 2023 All Stars

Dive Team Report: This summer the OH Diving Sharks had a phenomenal season. Coach Ainsley Taylor and Coach Shophia Bailey joined us for their first year as coaches and we are so excited that they are both planning to return next season after they graduate from Lake Braddock and Penn State (respectively). Under their leadership, our dive team grew to 35 divers, and we added new divers in every age group! Four of our divers competed at the Wally Martin Invitational doing 3m or synchronized diving. Our team had a strong showing at Divisionals - with four divers earning first or second place in their age group, and four additional divers earning alternate slots for a (recent history) record of 8 qualifiers / alternates for the NVSL All-Star Meet. Lots of our new dive families stepped up and learned the jobs necessary to help our meets run smoothly - I am so thankful for all the hard work that everyone - our divers, our families and our pool community - put into making our season a success. Thank you to the board and our entire OHSC family for your ongoing support of the Dive Team!

Tennis Team Report: It was great to have kids back on the courts again this summer. About 50 families (65 kids) participated in tennis lessons at some point during the season. We continued our contract with ProsToYou, formerly Unbeatable Tennis, under the direction of Jeff Jones, to provide tennis lessons for children and youth and support match play against area clubs among match-ready tennis participants. Participants could sign up for weekly lessons offered mid-June through August four mornings a week (MTWTh). During the summer weeks, games were coordinated Wednesday afternoons against players from Fairfax Station, Fox Hunt and Rolling Valley swim clubs. Cost was \$60/week payable through ProsToYou. We held a morning tennis camp (8am-12pm) which provided young children a tennis lesson, shuttle to/from their swim or dive practice if applicable, and supervised crafts and play. Cost was \$180/week (or \$210/week if no swim/dive practice). In addition, we offered a spring and fall program with lessons on Friday afternoons for different age groups: 8 & under, 9-12 years old, 13 & older. Cost was \$100 for 8 weeks or \$65 for 5 weeks respectively. And when not occupied by tennis programs, the tennis courts were available for member personal use. In the 2022 season, we introduced pickleball socials held periodically through the summer and fall on Sunday and weekday evenings, roughly once a week. No cost to members and their guests - tennis rep provided basic instruction, equipment, marked courts, and time to practice. Approximately 40 adults and 4 children participated.

Member Voting:

31 members voted. 28 were in person paper ballots and 3 were email ballots.
 ALL votes were in favor of the new slate of Board Directors.
 ALL votes were in favor of the clean copy of the by-laws.

Thank you for your support of OHSC!